

Associate Member



Textile Rental Services Association of America

2010 MEMBERSHIP APPLICATION

Section I: Welcome to TRSA

Thank you for your interest in the Textile Rental Services Association of America (TRSA). We are always pleased to welcome new companies into the growing TRSA family. TRSA is a member-driven association, and without the valued participation of member companies like yours, TRSA could not exist.

TRSA is always working on behalf of our members' interests to promote, protect and educate today's progressive textile services industry. As an Associate Member, TRSA offers your company an array of networking and promotional opportunities.

We welcome you and look forward to developing a new, valued relationship.

Section II: Business Information

By completing the section below your company is agreeing, as a for-profit person, firm or corporation selling merchandise or services to those companies within the textile rental industry, to participate in membership and activities of the Textile Rental Services Association of America. Your company agrees to support TRSA in accordance with a schedule of annual dues as prescribed by the TRSA Board of Directors.

Please print clearly:

Date: _____

Key Person: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____ Country: _____

Telephone: _____ Fax: _____ Web site: _____ E-mail: _____

Using the attached Buyers' Guide form, please select five products handled by your company (for listing in the 2011 Roster/Buyers' Guide).

Additional Locations: Please supply TRSA with a list of your additional business locations, complete with name (if different from above), address, phone/fax number(s), and name of key management individual.

Name:	Address:	Phone:	Fax:	Manager:
1. _____				
2. _____				
3. _____				

Key Personnel: Please complete this section with full name(s), formal title(s), phone extension(s), and/or e-mail address(es) of five key staff officers for listing in our annual *Roster/Buyers' Guide* as well as recipients of regular TRSA mailings.

Full Name:	Formal Title:	E-mail Address:	Address (if different from above):
1. _____			
2. _____			
3. _____			
4. _____			
5. _____			

Section III: Association Dues

To assess your company's association dues, please estimate using your most recently completed fiscal year as a guide. All information provided to TRSA is kept strictly confidential. Dues are based on Sales to TRSA members-both Operator and Associates.

Step 1: CALCULATE "ADJUSTED REVENUE" – Complete the steps below.

1-A. Total "Sales to TRSA Members" >>> times 100% >>> = \$ _____ (+)

Step 2: SELECT "STARTING DUES, VOLUME FACTOR, and MAXIMUM DUES"

CATEGORY	REVENUE RANGE	MAXIMUM DUES
1	\$0 to \$250,000	\$1,250
2	\$250,000 to \$500,000	\$1,875
3	\$500,000 to \$1,000,000	\$2,200
4	\$1,000,000 to \$1,500,000	\$3,000
5	\$1,500,000 to \$3,000,000	\$4,300
6	\$3,000,000 to \$6,000,000	\$5,950
7	\$6,000,000 to \$10,000,000	\$8,050
8	\$10,000,000 to \$20,000,000*	\$10,300
9	\$20,000,000 to \$40,000,000**	\$14,000
10	\$40,000,000** to +	\$17,000

*Increased category
 ** Added category

Members may take a discount for early payment or automated credit card payments. Please check the discount you wish to claim. For early payment discounts, payment must be received in the TRSA offices by Jan. 31, 2010; and for credit card payments, a credit card number with expiration date and authorized signature must accompany this form.

- 4% Discount for full payment of 2010 Dues by check before Jan. 31, 2010
- 2% Discount for full payment of 2010 Dues by credit card before Jan. 31, 2010

Dues \$ _____

Section IV: Special First-Year Associate Member Benefits

Each new member company is eligible for special First-Year benefits. Please check the items you would like sent immediately:

- One FREE 2010 Roster/Buyers' Guide
- One FREE TRSA seminar registration, valid for one year from application date (not valid for MMI or PMI)
- One FREE TRSA publication; Publication # _____

Receive 10% off any other publication orders during 2010

Note: When registering for a free seminar or ordering a free or discounted publication, simply write "Free" or "10% Discount" on the form.

Section V: Textile Rental Magazine

As an Associate Member of TRSA, your company is entitled to **one free subscription** to the association's award-winning magazine, *Textile Rental*. The free subscription will be sent to your company's Key Contact.

Additional subscriptions can be purchased at the following rates:

- A one-year subscription is \$125 for the first-paid subscription and \$45 for each additional subscriber.
- A two-year subscription is \$165 for the first-paid subscription and \$80 for each additional subscriber.

For international air mail, add U.S. \$150 per subscription to cover postage costs.

Please list the names and addresses of those who will receive the paid subscriptions. **Please include payment for the magazine with this application.**

Full Name	Formal Title	Mailing Address
_____	_____	_____
_____	_____	_____
_____	_____	_____

Section VI: Digital Library Subscriptions

TRSA's Digital Subscription Library contains more than 130 publications, videos and computer media. The Library contains industry-specific resources on accounting, dust control, healthcare, production, sales and service and strategic management. **Access to the Digital Subscription Library is available to members at no additional cost. Contact TRSA at 703/519-0029 for a passcode.**

Section VII: Payment

Check enclosed for total remittance of \$ _____ (U.S. Fund)

—OR—

Please bill total remittance to my Visa MasterCard American Express

Card number: _____ Expiration: _____

Name on card: _____ Signature of cardholder: _____

Section VIII: Committees

TRSA committees provide program and policy direction for the association. We encourage you or a representative from your company to participate on one of our committees. Your participation not only provides leadership for the association but also gives your company an opportunity to increase its industry visibility and build new relationships.

Would key company personnel be interested in serving on a TRSA committee?

- Yes
- No
- Maybe – Tell me more.

Section IX: TRSAPAC — TRSA's Political Action Committee

Name: _____ Title: _____

Company Name: _____ E-mail: _____

Company Address/City/State/Zip: _____

TRSAPAC is authorized to solicit voluntary contributions from **myself only** as a member of the executive and administrative personnel of my company for the following years.

OR—

TRSAPAC is authorized to solicit voluntary contributions from the executive and administrative personnel and stockholders of my company for the following years.

I understand that my company may not approve a solicitation by any other trade association for these years. (Federal law requires political committees to report the name, company, address, occupation and name of employer for each individual whose contributions aggregate in excess of \$200 in a calendar year.)

My company is a: sole proprietorship partnership corporation.

1. If your company is a **sole proprietorship** or a **partnership**, you need not sign the bottom portion of this prior approval form.
2. If you are the principal contact of a **corporation**, federal law **requires** you to sign the bottom portion of this prior approval form in order for the executive or administrative personnel of your corporation to be solicited. Based on the box marked above, this will give TRSAPAC permission to solicit voluntary contributions.

Please sign below on **each year** that permission is granted to solicit and bill, based on the box marked above.

_____ 2010	_____ 2011
_____ 2012	_____ 2013
_____ 2014	_____ 2015

Section X: Referrals

Associate member companies who refer a textile services company for membership will receive a credit equalling 10% of the new member's dues. Credit will be issued upon full payment of the new member's dues, and your company's name must be included on the new membership application. Credits cannot be used toward the payment of dues.

Section XI: How to reach us

Mail this application, with your dues payment, to: **Textile Rental Services Association of America (TRSA)**
1800 Diagonal Road, Suite 200, Alexandria, VA 22314-2840

If you have any questions about the association or this application please contact us at:

Telephone: (703) 519-0029 • Toll Free: 877-770-9274 • Facsimile: (703) 519-0026 • Or visit our Web site at: www.trsa.org

I swear and affirm that I have verified the information, including revenue and dues declarations, on this form is correct.

Officer's Signature _____ Date _____

Your Signature _____ Title _____ Date _____

Welcome to TRSA!

LISTINGS FOR TRSA BUYERS' GUIDE

Please check only those listings that you wish to add to the enclosed product list. TRSA's Roster/Buyers' Guide is printed at the beginning of each year. Roster advertisers may list all appropriate categories without charge. Others are allowed up to five (5) free listings, with a charge of \$20.00 for each additional item listed. You will be mailed a copy of your current listings each year for additions and corrections before the roster is printed.

PURCHASING

Textiles

Accessories

- 1110 ___ Apron strings
- 1120 ___ Caps & headbands
- 1130 ___ Gloves

Dust Control

- 1210 ___ Buffing pads
- 1215 ___ Carpet bonnets
- 1220 ___ Dust cloths
- 1230 ___ Mops, dust
- 1235 ___ Mats, anti-fatigue
- 1237 ___ Mats, custom logo
- 1240 ___ Mats, entrance
- 1242 ___ Mats, kitchen
- 1245 ___ Mats, work station
- 1250 ___ Sweep tool covers
- 1257 ___ Mops, wet antimicro.
- 1260 ___ Mops, wet

Fabrics

- 1310 ___ Fibers
- 1315 ___ Fabrics
- 1317 ___ Fabrics, barrier
- 1320 ___ Fabrics, flame retardant
- 1325 ___ Fabrics, knit
- 1330 ___ Piece goods
- 1335 ___ Piece goods, custom

Flatwork

- 1410 ___ Aprons
- 1411 ___ Bibs
- 1412 ___ Bib aprons
- 1413 ___ Bar mops
- 1414 ___ Bath rugs
- 1415 ___ Bed linen
- 1420 ___ Blankets & spreads
- 1420a ___ Blankets, thermal
- 1425 ___ Cleanroom
- 1427 ___ Diapers, baby
- 1430 ___ Hospital linen
- 1433 ___ Mattresses, Specialty
- 1435 ___ Incontinence products
- 1440 ___ Pads & underpadding
- 1441 ___ Pillows, disposable
- 1442 ___ Placemats
- 1443 ___ Sheets, room ready
- 100% cotton, 50/50 cotton/poly blend
- 1445 ___ Shop towels & fender covers
- 1446 ___ Shop towels, printer towels, industrial towels
- 1448 ___ Table, conf. table covers

- 1450 ___ Table napery
- 1452 ___ Table skirting
- 1455 ___ Towels, single-service cloth
- 1460 ___ Towels, non-terry
- 1462 ___ Towels, specialty
- 1463 ___ Towels, operating room
- 1465 ___ Towels, terry
- 1466 ___ Wipers

Garments

- 1505 ___ Bathrobes, terry
- 1510 ___ Garments, career apparel
- 1515 ___ Garments, casual apparel
- 1517 ___ Garments, chef apparel
- 1520 ___ Garments, cleanroom
- 1522 ___ Garment, formal wear
- 1523 ___ Garments, knit
- 1524 ___ Garment, 100% poly
- 1525 ___ Garments, coveralls
- 1527 ___ Footwear
- 1530 ___ Garments, healthcare
- 1540 ___ Garments, industrial
- 1545 ___ Garments, jackets
- 1547 ___ Jeans
- 1548 ___ Garments, 100% polyester knit
- 1550 ___ Garments, linen supply
- 1558 ___ Garments, patient gowns
- 1560 ___ Garments, protective
- 1565 ___ Garments, school uniforms
- 1570 ___ Garments, specialty
- 1575 ___ Garments, specialty infant

Disposables

- 2100 ___ Caps, headbands & hairnets
- 2200 ___ Garments & other apparel, disposable
- 2260 ___ Restroom mats, disposable
- 2300 ___ Washroom products (paper)
- 2400 ___ Wipers, disposable

Customer Service Equipment/Supplies

- 3110 ___ Air fresheners & equipment
- 3114 ___ Automatic cleaning systems for restroom fixtures
- 3120 ___ Cabinets, single-service cloth

- 3130 ___ Cabinets, paper towel
- 3140 ___ Cabinets, repair & recondition
- 3143 ___ Center-pull towels
- 3144 ___ Center-pull towel dispensers
- 3146 ___ Dispensers, continuous towel
- 3150 ___ Dispensers, restroom soap
- 3160 ___ Dispensers, toilet tissue
- 3162 ___ Dispensers, towels
- 3170 ___ Restroom soap
- 3180 ___ Toilet tissue, jumbo rolls

Other

- 3205 ___ Lockers
- 3205a ___ Lockers, used
- 3207 ___ First aid supplies
- 3210 ___ Garment dispensers
- 3212 ___ Garment dispensers, reconditioned
- 3215 ___ Locker parts & reconditioning
- 3220 ___ Mop handles, frames & tools
- 3225 ___ Shop towel/soil collection containers
- 3230 ___ Storage equipment
- 3240 ___ Tent & table rental
- 3260 ___ Urinal screens

PRODUCTION

Plant Supplies & Services

- 4010 ___ Ironer aprons & tapes
- 4015 ___ Air-vac pneumatic conveyors
- 4020 ___ Bags, nets & slings
- 4022 ___ Bags, poly
- 4025 ___ Basketliners, covers
- 4030 ___ Buttons
- 4035 ___ Conservation/reclamation equipment
- 4040 ___ Chemicals, bacteriostats & germicides
- 4045 ___ Chemicals, cleanroom
- 4047 ___ Chemical, denim
- 4048 ___ Chemicals, deodorizers
- 4050 ___ Chemicals, drycleaning
- 4060 ___ Chemicals, dust control
- 4070 ___ Chemicals, fabric treatment (fire, anti-static, brighteners, softeners, etc.)
- 4074 ___ Chemicals, finishing-starch/sizing

- 4077 ___ Chemicals, micro-fiber washing & revitalizer
- 4080 ___ Chemicals, mildewcides
- 4084 ___ Chemicals, ozone
- 4085 ___ Chemicals, specialty soaps
- 4086 ___ Chemicals, specialty cleaning (leather/suede, smoke/odor removal)
- 4090 ___ Chemicals, stain removers
- 4100 ___ Chemicals, washing
- 4110 ___ Chemicals, water treatment
- 4112 ___ Cleaning compounds
- 4113 ___ Direct garment embroidery
- 4115 ___ Single-service cloth towel rubber ties
- 4116 ___ Drum recycling
- 4120 ___ Dyeing
- 4125 ___ Electricity
- 4130 ___ Emblems
- 4131 ___ Emblem cabinets
- 4133 ___ Energy analysis (onsite)
- 4134 ___ Environmental Engineering
- 4135 ___ Fuel Supplier
- 4140 ___ Hangers, garment
- 4143 ___ Heat transfer fluids
- 4144 ___ Insurance, Archeology and Environmental
- 4145 ___ Ironer lubricants & cleaning supplies
- 4150 ___ Labeling materials
- 4152 ___ Laminating
- 4155 ___ Automated I.D. systems
- 4160 ___ Laundry bags & stands
- 4165 ___ Laundry bags, impermeable
- 4165a ___ Lighting, high bay room
- 4166 ___ Linen & uniform reclamation & recovery
- 4167 ___ Linen & uniform
- 4170 ___ Marking tapes, inks & pens
- 4180 ___ Mending tapes & patches
- 4185 ___ Microprocessor repairs
- 4187 ___ Mop treatments
- 4189 ___ Natural Gas
- 4190 ___ Packing materials
- 4200 ___ Pads, padding & cover cloth (for ironers & presses)
- 4205 ___ Hampers, personal clothing
- 4210 ___ Repellents, moth & water
- 4215 ___ Rope closures

