



Textile Rental Services Association of America

# 2009 MEMBERSHIP APPLICATION

## Section I: Welcome to TRSA

Thank you for your interest in the Textile Rental Services Association of America (TRSA). We are always pleased to welcome new companies into the growing TRSA family. TRSA is a member-driven association, and without the valued participation of member companies like yours, TRSA could not exist.

TRSA is always working on behalf of our members' interests to promote, protect and educate today's progressive textile services industry. As an Associate Member, TRSA offers your company an array of networking and promotional opportunities.

We welcome you and look forward to developing a new, valued relationship.

## Section II: Business Information

By completing the section below your company is agreeing, as a for-profit person, firm or corporation selling merchandise or services to those companies within the textile rental industry, to participate in membership and activities of the Textile Rental Services Association of America. Your company agrees to support TRSA in accordance with a schedule of annual dues as prescribed by the TRSA Board of Directors.

### Please print clearly:

Date: \_\_\_\_\_

Key Person: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Web site: \_\_\_\_\_ E-mail: \_\_\_\_\_

Please list the products handled by your company (for listing online and in the *2010 Roster/Buyers' Guide*):

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Please list and define the brand name products handled by your company (for listing online and in the *2010 Roster/Buyers' Guide*):

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**Additional Locations:** Please supply TRSA with a list of your additional business locations, complete with name (if different from above), address, phone/fax number(s), and name of key management individual.

Name:	Address:	Phone:	Fax:	Manager:
1. _____				
2. _____				
3. _____				

**Key Personnel:** Please complete this section with full name(s), formal title(s), phone extension(s), and/or e-mail address(es) of five key staff officers for listing in our annual *Roster/Buyers' Guide* as well as recipients of regular TRSA mailings.

Full Name:	Formal Title:	E-mail Address:	Address (if different from above):
1. _____			
2. _____			
3. _____			
4. _____			
5. _____			

### Section III: Association Dues

To assess your company's association dues, please estimate using your most recently completed fiscal year as a guide. All information provided to TRSA is kept strictly confidential. Dues are based on Sales to TRSA members-both Operator and Associates. Please use the *Associate Dues Worksheet* to help calculate your dues.

**Step 1: CALCULATE "ADJUSTED REVENUE"** – Complete the steps below.

1-A. Total "Sales to TRSA Members" >>> times 100% >>> = \$ \_\_\_\_\_ (+)

**Step 2: SELECT "STARTING DUES, VOLUME FACTOR, and MAXIMUM DUES"**

CATEGORY	REVENUE RANGE	MAXIMUM DUES
1	\$0 to \$250,000	\$1,000
2	\$250,000 to \$500,000	\$1,500
3	\$500,000 to \$1,000,000	\$1,750
4	\$1,000,000 to \$1,500,000	\$2,375
5	\$1,500,000 to \$3,000,000	\$3,425
6	\$3,000,000 to \$6,000,000	\$4,750
7	\$6,000,000 to \$10,000,000	\$6,425
8	\$10,000,000 to	\$8,250

Members may take a discount for early payment or automated credit card payments. Please check the discount you wish to claim. For early payment discounts, payment must be received in the TRSA offices by Dec. 31, 2008; and for credit card payments, a credit card number with expiration date and authorized signature must accompany this form.

- 4% Discount for full payment of 2009 Dues by check before Dec. 31, 2008
- 2% Discount for full payment of 2009 Dues by credit card before Dec. 31, 2008

Dues \$ \_\_\_\_\_

### Section IV: Special First-Year Associate Member Benefits

Each new member company is eligible for special First-Year benefits. Please check the items you would like sent immediately:

- One FREE 2009 *Roster/Buyers' Guide*

One FREE TRSA seminar registration, valid for one year from application date (not valid for MMI or PMI)

One FREE TRSA publication; Publication # \_\_\_\_\_

Receive 10% off any other publication orders during 2009

**Note:** When registering for a free seminar or ordering a free or discounted publication, simply write "Free" or "10% Discount" on the form.

### Section V: Textile Rental Magazine

As an Associate Member of TRSA, your company is entitled to **one free subscription** to the association's award-winning magazine, *Textile Rental*. The free subscription will be sent to your company's Key Contact.

Additional subscriptions can be purchased at the following rates:

A one-year subscription is \$125 for the first-paid subscription and \$45 for each additional subscriber.

A two-year subscription is \$165 for the first-paid subscription and \$80 for each additional subscriber.

For international air mail, add U.S. \$150 per subscription to cover postage costs.

Please list the names and addresses of those who will receive the paid subscriptions. **Please include payment for the magazine with this application.**

Full Name	Formal Title	Mailing Address

### Section VI: Digital Library Subscriptions

TRSA's Digital Subscription Library contains more than 130 publications, videos and computer media. The Library contains industry-specific resources on accounting, dust control, healthcare, production, sales and service and strategic management. **Access to the Digital Subscription Library is available to members at no additional cost. Contact TRSA at 703/519-0029 for a passcode.**

### Section VII: Payment

Check enclosed for total remittance of \$ \_\_\_\_\_ (U.S. Fund)  
—OR—

Please bill total remittance to my  Visa  MasterCard  American Express

Card number: \_\_\_\_\_ Expiration: \_\_\_\_\_

Name on card: \_\_\_\_\_ Signature of cardholder: \_\_\_\_\_

### Section VIII: Committees

TRSA committees provide program and policy direction for the association. We encourage you or a representative from your company to participate on one of our committees. Your participation not only provides leadership for the association but also gives your company an opportunity to increase its industry visibility and build new relationships.

Would key company personnel be interested in serving on a TRSA committee?

Yes  No  Maybe – Tell me more.

## Section IX: TRSAPAC — TRSA's Political Action Committee

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-mail: \_\_\_\_\_

Company Address/City/State/Zip: \_\_\_\_\_

TRSAPAC is authorized to solicit voluntary contributions from **myself only** as a member of the executive and administrative personnel of my company for the following years.

**OR—**

TRSAPAC is authorized to solicit voluntary contributions from the executive and administrative personnel and stockholders of my company for the following years.

I understand that my company may not approve a solicitation by any other trade association for these years. (Federal law requires political committees to report the name, company, address, occupation and name of employer for each individual whose contributions aggregate in excess of \$200 in a calendar year.)

My company is a:  sole proprietorship  partnership  corporation.

1. If your company is a **sole proprietorship** or a **partnership**, you need not sign the bottom portion of this prior approval form.
2. If you are the principal contact of a **corporation**, federal law **requires** you to sign the bottom portion of this prior approval form in order for the executive or administrative personnel of your corporation to be solicited. Based on the box marked above, this will give TRSAPAC permission to solicit voluntary contributions.

Please sign below on **each year** that permission is granted to solicit and bill, based on the box marked above.

_____ 2009	_____ 2010
_____ 2011	_____ 2012
_____ 2013	_____ 2014

## Section X: Referrals

Associate member companies who refer a textile services company for membership will receive a credit equalling 10% of the new member's dues. Credit will be issued upon full payment of the new member's dues, and your company's name must be included on the new membership application. Credits cannot be used toward the payment of dues.

## Section XI: How to reach us

Mail this application, with your dues payment, to: **Textile Rental Services Association of America (TRSA)**  
1800 Diagonal Road, Suite 200, Alexandria, VA 22314-2840

If you have any questions about the association or this application please contact us at:

Telephone: (703) 519-0029 • Toll Free: 877-770-9274 • Facsimile: (703) 519-0026 • Or visit our Web site at: [www.trsa.org](http://www.trsa.org)

**I swear and affirm that I have verified the information, including revenue and dues declarations, on this form is correct.**

Officer's Signature \_\_\_\_\_ Date \_\_\_\_\_

Your Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

# Welcome to TRSA!