



# U.S. Operator Membership Application

## Section I. Welcome

Thank you for your interest in TRSA. On behalf of the Officers, Directors and Members of TRSA, we welcome your application for membership in the only trade association strengthening and promoting the linen, uniform and facility services industry and expanding the market for reusable textiles.

TRSA is a member-driven organization with each member, regardless of size, receiving equal opportunities to influence and guide the association—one member, one vote, One VOICE! Without members like you, TRSA would not exist and the voice of the linen, uniform and facility services industry would be silenced.

TRSA consistently serves the industry through:

- Advocacy
- Professional Development
- Certification
- Networking and Information-sharing
- Research/Benchmarking

We welcome you and look forward to your active participation; as with most opportunities, you, and your organization, will benefit based on your level of investment of time to get involved, access services and network with colleagues.

## Section II. Business Information

By completing this section, your company is agreeing to participate in membership and activities of TRSA and to support TRSA in accordance with its Bylaws and scheduled annual dues as set by the TRSA Board of Directors. Please print clearly:

Date \_\_\_\_\_

Company Name \_\_\_\_\_

Applicant Name \_\_\_\_\_ Applicant Signature \_\_\_\_\_

**Primary Address/Location** (Headquarters or other workplace/location where most corporate staff will receive TRSA communications, information and other benefits)

Address 1 \_\_\_\_\_

Address 2 \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

Website URL \_\_\_\_\_

**Primary Contact** (Individual responsible for Voting and representing your company)

Name \_\_\_\_\_

Title \_\_\_\_\_

E-mail \_\_\_\_\_ Telephone \_\_\_\_\_

Address (if different from primary) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Membership Management Contact** (individual responsible for updating and maintaining membership records if different from above)

Name \_\_\_\_\_

Title \_\_\_\_\_

E-mail \_\_\_\_\_ Telephone \_\_\_\_\_

Address (if different from Primary) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

U.S. Operator Member

**Key Personnel at Primary Address/Location**

As a benefit of membership, you receive unlimited free subscriptions to *Textile Services* magazine and *Textile Services Weekly* e-news. Please provide name, title and e-mail for individuals in the functions below. Indicate on a separate sheet any other individuals who should receive communications. See Section V, Members-Only Benefits, for other benefits.

	Name	Title	E-mail
Executive			
Executive			
Customer Service			
Engineering			
Environmental			
Finance			
Health and Safety			
Human Resources			
Information Systems Management / IT			
Legal			
Logistics and Transportation / Routes			
Operations			
Purchasing			
Sales / Marketing			
Training			

**ATTACH SEPARATELY:  
Key Personnel at Other Addresses**

Please complete a separate sheet for each additional plant, branch or other facility, listing individuals in the same format to receive TRSA communications (business function, name, title, email address).

**Demographics**

This information is for internal use only and will be kept confidential. It will help TRSA provide accurate industrywide estimates to key regulators and legislators about the size and scope of the industry and allow TRSA to better provide you with information pertinent to your operations.

Please put a "1" next to your primary sector and a "2" next to your secondary sector:

Restaurant/Linen \_\_\_\_\_

Industrial \_\_\_\_\_

Healthcare \_\_\_\_\_

Outpatient Healthcare \_\_\_\_\_

Hospitality \_\_\_\_\_

Total number of employees \_\_\_\_\_

Number of plants (include depots) \_\_\_\_\_

**Section III. Dues**

In choosing Company Category and estimating Total Revenue, please include rental and COG/NOG to determine annual dues amount. All information provided to TRSA is strictly confidential.

Company Category	Revenue Range	Total Dues	LDF Assessment*
1	0 to 1,500,000	\$1,500	
2	1,500,001 to 2,500,000	\$3,200	
3	2,500,001 to 3,500,000	\$3,500	
4	3,500,001 to 6,500,000	\$5,500	
5	6,500,001 to 10,000,000	\$7,500	
6	10,000,001 to 25,000,000	$\$9,500 + (.0004 \times \text{Total Revenue in excess of } \$10,000,000) + \text{LDF}$	\$1,000
7	25,000,001 to 50,000,000	$\$16,000 + (.00028 \times \text{Total Revenue in excess of } \$25,000,000) + \text{LDF}$	\$1,000
8	50,000,001 to 100,000,000	$\$23,000 + (.00016 \times \text{Total Revenue in excess of } \$50,000,000) + \text{LDF}$	\$2,500
9	100,000,001 to 200,000,000	$\$31,000 + (.00012 \times \text{Total Revenue in excess of } \$100,000,000) + \text{LDF}$	\$5,000
10	200,000,001 to 500,000,000	$\$44,000 + (.00005 \times \text{Total Revenue in excess of } \$200,000,000) + \text{LDF}$	\$5,000
11	500,000,001 to 1 Billion	$\$59,000 + (.00003 \times \text{Total Revenue in excess of } \$500,000,000) + \text{LDF}$	\$10,000
12	1 Billion to 2 Billion	$\$75,000 + (.000009 \times \text{Total Revenue in excess of } \$1 \text{ Billion}) + \text{LDF}$	\$10,000
13	2 Billion +	$\$85,000 + (.000004 \times \text{Total Revenue in excess of } \$2 \text{ Billion}) + \text{LDF}$	\$10,000

**\*Legislative Defense Fund**

All contributions to the TRSALDF are used exclusively for government affairs activities in support of our membership.

Contributions from corporate funds may be tax deductible as a business expense.

Your Company Category \_\_\_\_\_

Estimated total company revenue \_\_\_\_\_

Total Dues \_\_\_\_\_

**Section IV. Payment**

Check       Credit Card      Card Type:     VISA     MasterCard     AMEX  
 (A 1.5% processing fee will be added for credit cards)

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on Card \_\_\_\_\_ Security Code \_\_\_\_\_

Please invoice

**Section V. Members-Only Benefits**

We encourage your company to share the benefits of membership with your management team including individuals responsible at the corporate or plant level for functions listed in Section II, as well as general managers. You will receive instructions each individual can use to obtain a unique www.TRSA.org User Name and Password to access the hundreds of FREE resources available to TRSA Members Only, including training materials, publications, presentations, research, access to SafeTRSA™ resources, searchable archive of *Textile Services* magazine, and webinars: live and recorded in the On-Demand Learning Center. Member discounts are offered on:

- Professional Development programs: conferences, institutes, summits
- Certification: Clean Green (corporate), Hygienically Clean (plant), Certified Professional Laundry Manager (individual)
- Research/Benchmarking: *Industry Performance Report*, *Plant Employee Compensation Report* (FREE when submitting company data for surveys that produce these reports)
- Training: Safety videos, operations manuals and textbooks
- Textile Services Career Center: Post openings, review resumes

**Section VI. Committees**

TRSA Committees provide guidance and subject matter expertise to the Officers, Board and staff of the association. We encourage you, and representatives from your company, to actively participate on a Committee (individuals are limited to one Committee each). Please indicate your interest in representation on the following Committees and we will have a Committee Chair contact you. Committee Chairs are appointed by the TRSA Chair and approved by the Board of Directors. All Committee members must be appointed by the Committee Chair and are subject to approval by the Board of Directors:

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Education                    | <input type="checkbox"/> Healthcare                  | <input type="checkbox"/> Marketing & PR            |
| <input type="checkbox"/> Environment & Sustainability | <input type="checkbox"/> Hospitality (Hotel/Lodging) | <input type="checkbox"/> Safety                    |
| <input type="checkbox"/> Restaurant (F&B)             | <input type="checkbox"/> Human Resources             | <input type="checkbox"/> Women in Textile Services |
| <input type="checkbox"/> Government Affairs           | <input type="checkbox"/> Industrial/Uniform          | <input type="checkbox"/> Young Leaders             |

**Section VII. TRSA Political Action Committee (PAC)**

TRSA PAC is organized within federal election guidelines to further TRSA's objectives of protecting and expanding the market for textile services through fair, balanced regulation and advocacy. TRSA PAC is comprised of TRSA member company executives and employees who are organized to support and elect pro-business candidates for the U.S. Senate and the U.S. House of Representatives. It is essential that TRSA members work together to counteract the strong and united forces of groups who oppose the reusable textile services industry.

TRSA PAC provides access and support from legislative leaders and staff necessary to aggressively represent the interests of TRSA members by supporting candidates that support our industry. TRSA is your industry's only voice in Washington, DC—One member, one vote, ONE VOICE!

- As owner, CEO or other senior executive of my company, I authorize TRSA PAC to solicit voluntary contributions from the executives and other personnel and stockholders of our company for the following years.

Please sign: \_\_\_\_\_

- |                               |   |
|-------------------------------|---|
| <input type="checkbox"/> 2017 | My company is a:                                      |
| <input type="checkbox"/> 2018 | <input type="checkbox"/> Sole proprietorship          |
| <input type="checkbox"/> 2019 | <input type="checkbox"/> Partnership                  |
| <input type="checkbox"/> 2020 | <input type="checkbox"/> Corporation                  |
| <input type="checkbox"/> 2021 | <input type="checkbox"/> Other (please specify) _____ |

I understand that my company may not approve a solicitation from any other trade association for these years (federal law requires political committees to report the name, company, address, occupation and employer for each individual whose contributions aggregate in excess of \$200 in a calendar year).

Name \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_



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