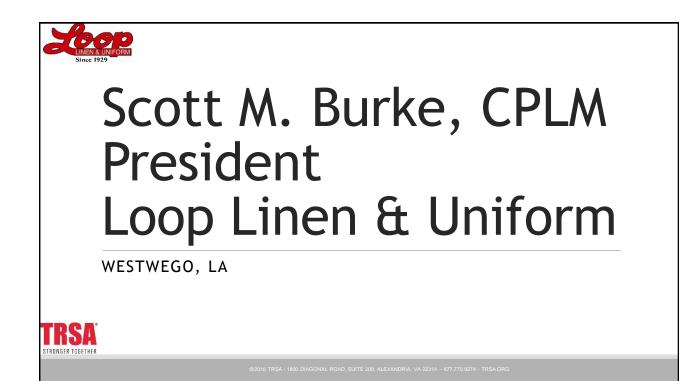
Panel Discussion: Disaster Recovery First-Hand Accounts

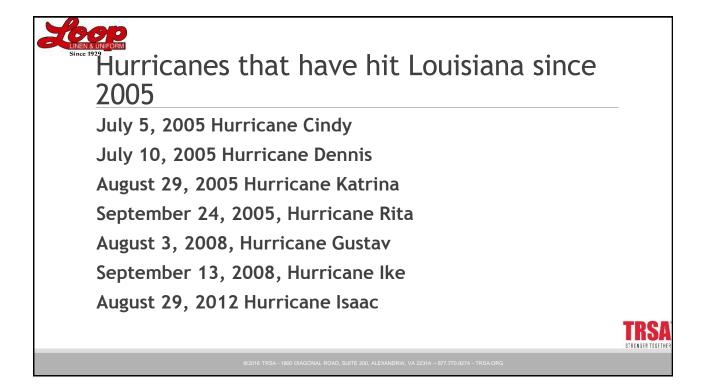
PANELISTS: SCOTT M. BURKE, LOOP LINEN SERVICE INC.; GARY LAZARRE, PELLERIN MILNOR CORP.; CHARLES LEBOURGEOIS, TLC SERVICES, INC.; ROBBIE VENTURA, VENTURA UNIFORM SERVICE INC.

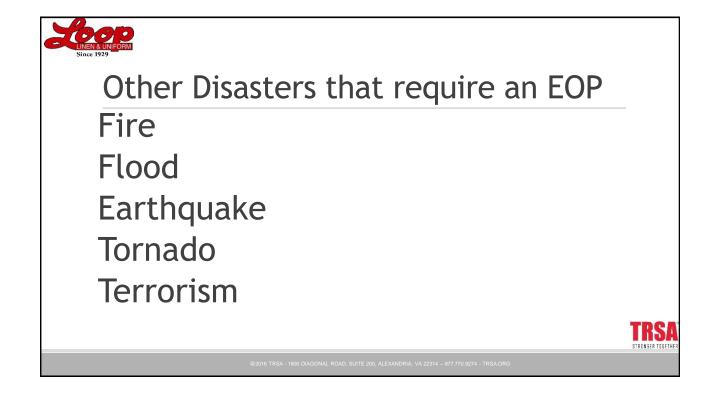
MODERATOR: STEVE FLORENCE, STARR TEXTILE SERVICES

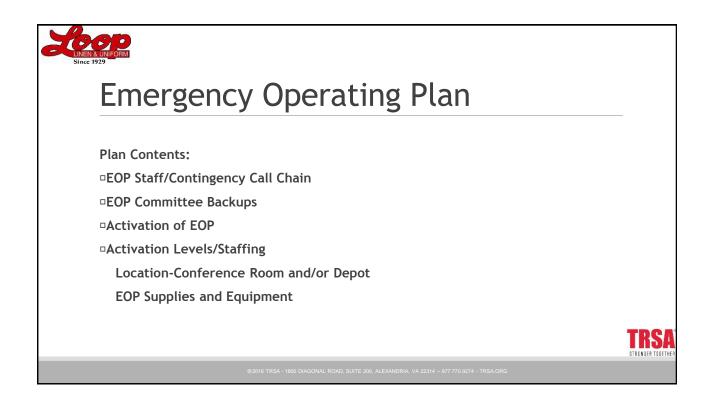














Emergency Operating Plan

EOP STAFF

Administrator (Scott M. Burke)

MaintenanceOffice Manager

•Controller

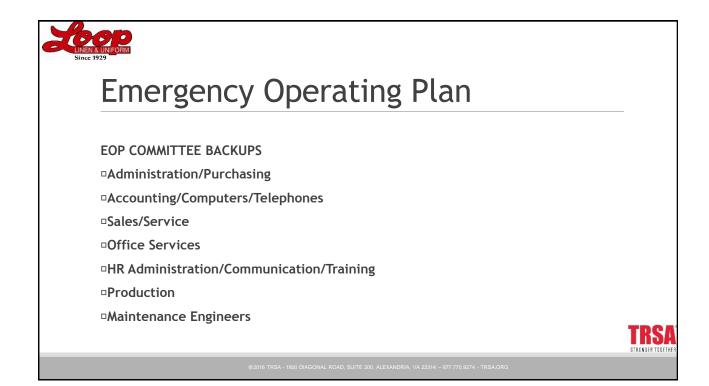
V.P. of Operations

□V.P. of Sales

Service Director

Service Supervisors

Plant Manager



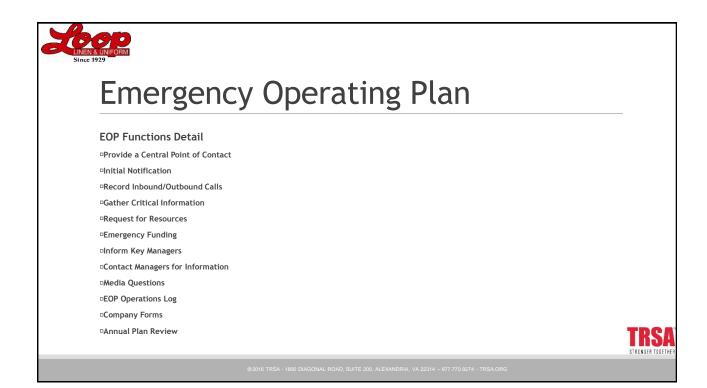


Emergency Operating Plan

ACTIVATION OF EOP

Activation Reasons

- 1. loss of utilities more than 8 hours
- 2. medical emergencies involving 4 or more employees,
- 3. natural disasters (i.e. hurricane/tornado) loss of production facilities
- 4. man-made disasters Terrorism
- 5. fire loss of production facilities
- 6. inclement weather 1 day or more
- 7. work stoppage 1 day or more
- 8. major accidents, or other reasons for interruptions





Emergency Operating Plan

EOP EMERGENCY PHONE #'S

Police/Fire/EMS/Insurance Agent

Product Supplier (Linen, Mats, Paper)

Chemical Suppliers

Engineering/Maintenance Suppliers

Alternate Processing Facilities-Reciprocating Agreements

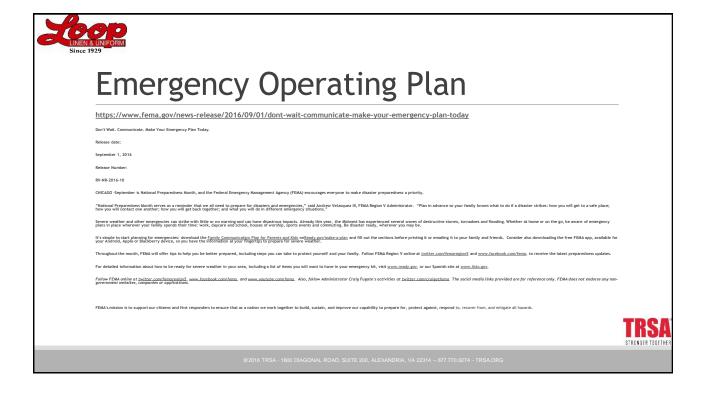
Portable /Fuel Vendors

Electricians & Mechanical Contractors

DTransportation Suppliers-Vehicle Replacement

Computer Systems/Telephone

•Temporary Staffing/Employee Cell Phone Number inputted in GROUPME App





Gary Lazarre Director-Product Support Pellerin Milnor Corp.

DISASTER MANAGEMENT & RECOVERY: THE 50,000 FOOT TOPICAL VIEW



Lessons Learned the Hard Way

Computer network access

Phones

Customers

Inventory

Power and Water

Who goes and who stays?

Employee retention!

You need a plan and it better be documented!

Infrastructure issues

We all rely on data and communication all day long.

What happens when it does not work?

A few highlights:

Local Area Network resources:

- Local Area Network resources were down, so all data was out of service until servers were moved to a safe location with power and internet connections.
- Who manages this activity? If a contractor, can you trust they will make you a first priority?
- Do key people have laptops and access to servers?

Infrastructure issues

Phone system woes:

- Reroute the primary phone lines...sounds easy!
- Do you have a Virtual PBX setup to cutover to or can you port to mobile devices?
- In one event we had a local PBx, so lines had to be rerouted to new numbers and ported to another host site (VPBx). Lot of details here!
- What message plays on your local business phone lines for an event? Who writes and records this?

Do you need a call center? (AKA - Who is answering the phone?)

- Who will host the call center if you are displaced?
- Who mans the call center?
- Can you do this with VoIP connections now?
- Is this changeover easy to implement?
- Can you trust your carriers to redirect phone lines? How long is the cutover period?

Customer impact

Customers were very understanding... for a couple days!

- $^{\circ}\,$ How will you let your customers know that you have survived...or not?
- Can you make their next delivery?
- And if so, can you make tomorrow's delivery?
- · How do we keep records so we can invoice?

Inventory management -

- How do you record inventory transactions?
- If the business is up but the system is down who manages the inventory and how?
- How do you get a delivery ticket in the hand of a driver?
- If inventory is complicated..."where do I find this"...did you print the list before leaving the building?

"Basics" Twarted the Plan

A few business basics that we take for granted:

Access to the facility - they locked us out of the city! You need a first responders pass to get in now. Who in your business needs a pass?

•No electric power for an extended period of days.

•No water!

• No toilets. No fire protection so you possibly cannot occupy the building.

Continuing Operations

Who is on the GO TEAM? And who STAYS?

- Do you have a team of offsite (Go Team) employees and where will they go? Who opens the call center? Who is in charge of IT support for the offsite folks?
- Can they get to your data on the "local" server?

Power issues:

- What if you have emergency power but not primary. Kind of like you are half out of business?
- You need to power the network and phone for a skeleton crew to run the office.
- We had to run generators for one hurricane power outage just to support the network switches in the shop.

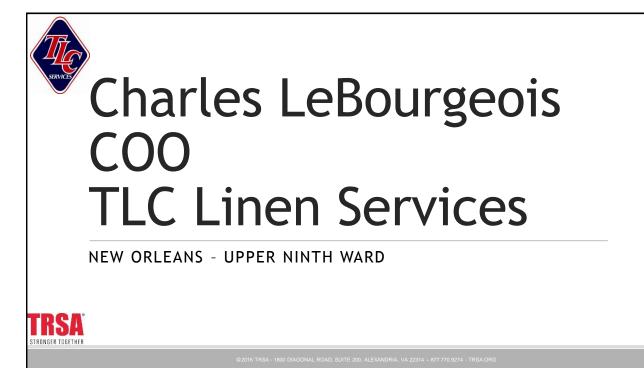
Employee Communication is Key!

Employee Hotline:

- Establish an employee hotline phone number in advance of a disaster!
- How do you change the messaging for employee hotline and customer notification of your situation and plan for recovery?
- Do you have an updated employee list and a way to contact them? Email, text and call.
- Do you have an employee hotline? Who do they call? What if the supervisor is out of service and cannot communicate?

Employee issues:

- When in an event, some folks run and forget the business. And some won't come back to work when you have the business open. "My house is flooded and I cannot work". Period. Or, I am in Houston or Michigan and cannot get back.
- Will you help distressed employees if they call for help? Who is taking the call and who has a way to transfer money?
- What to do if you miss a payroll? Do you have a way to make a payroll and how much to pay if they have wage reporting in the system that you cannot get to?
- How will people survive if they are located all over the planet and you still pay with paper checks?
- Who needs to sign checks for the continuing operation?





Katrina Damage - Flooding

Laundry flooded with 28" of water for 14 days, leaving behind a mess.







Recovery Milestone Dates

- ✓ Aug 29, 2005 Hurricane Katrina landfall.
- ✓ Sept 9, 2005 First post-storm visit to TLC.
- Sep 28, 2005 TLC serviced its first customer.
- Nov 4, 2005 Laundry power restored and major repairs begin.
- ✓ Nov 30, 2005 Roof repairs complete.
- ✓ Dec 23, 2005 Office power restored.
- ✓ Jan 24, 2006 First wash load.
- ✓ Apr 12, 2006 Full wash capacity.
- ✓ Nov 4, 2006 Insurance claims settled.

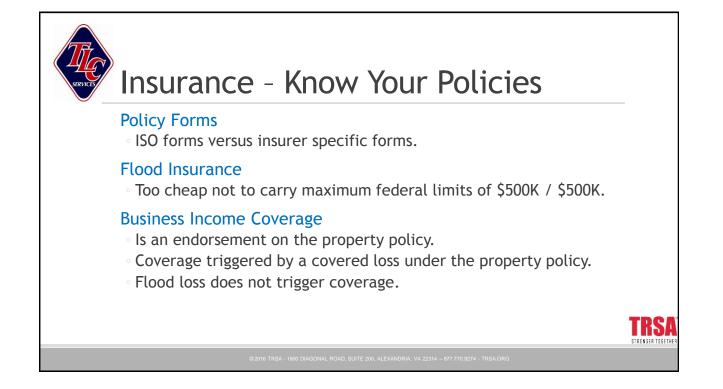


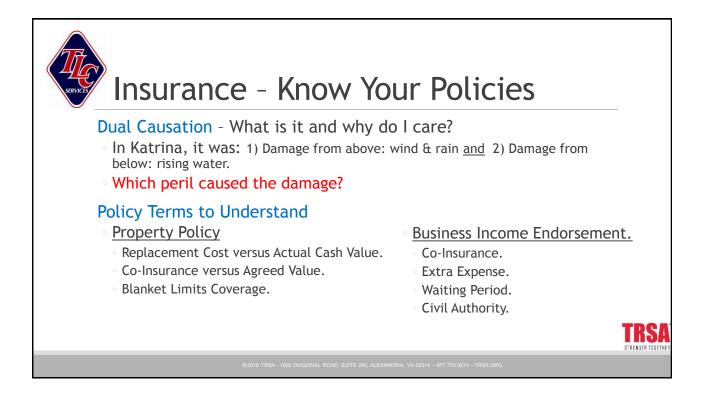
Customers - A Return Spanning Three Years

Month	
September 2005	\$4,117
October 2005	\$35,496
November 2005	\$105,758
December 2005	\$161,561
September 2006	\$236,309
September 2007	\$362,450



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Robbie Ventura President Ventura Uniform Service Inc.

