

#### MAXIMIZE YOUR OPERATIONAL SAVINGS







## Reusable Incontinence Pads: Superior Comfort, Hygiene & Savings

We're proud to be your partner in reducing costs and environmental impact by processing and providing quality, hygienically clean reusable textiles.

Using state of the art equipment and following Good Manufacturing Processes (GMPs), we bring you a variety of reusable, superior performance incontinence pads.

These comfortable, absorbent, and lightweight reusable alternatives can *save up to 50%* over the total cost of disposable systems. Other cost-effective, sustainable benefits include:

- Significant cost savings; typically 15-35% each year. The actual life cycle cost for a reusable underpad can be over 70% lower, or 4 times more cost effective, than the disposable alternative.<sup>1</sup>
- Switching to reusable incontinence pads may help increase your profitability. For example, the University of Iowa Hospital and Clinics developed a Value Analysis Program Team to evaluate linen usage in order to reduce costs. The 5-year savings from reusable underpads was \$200,000.2
- Consistent, on-time deliveries of pads and a back-up stock of over 7 par in inventory.



Let's Keep the Conversation Going:

#### **ABC Linen Service**

123 Letter Road City, State 01234 (800) 555-5555

<sup>&</sup>lt;sup>1</sup> Eco-efficiency Analysis Incontinence Bed Packs by Vintex Inc. & NSF. Analysis performed by BASF: http://www.nsf.org/info/ecoefficiency

<sup>&</sup>lt;sup>2</sup> Tieszen ME, Gruenberg JC, A quantitative, qualitative and critical assessment of surgical waste. JAMA 1992;267:2765-8.



### REUSABLE INCONTINENCE PADS







# Effective, Economical & Environmentally Friendly

We are constantly looking for energy efficient solutions to benefit your health system.

The EPA has identified medical waste incineration as the third largest known source to the environment of highly toxic dioxin and similar pollutants.<sup>3</sup>

Using disposable pads can amount to up to 27 tons of refuse annually for a typical 300 bed hospital. Current estimated hospital disposal costs for underpads is: \$0.00 for a reusable product and \$0.02 for a disposable product.



## Absorbency, Comfort & Protection

Heavy-duty yet lightweight and breathable, absorbent reusable underpads retain a flat, smooth profile without bunching beneath the patient's skin. Maximizing patient comfort and care, the impermeable barrier of reusable underpads offers excellent protection, reducing soiled linen and optimizing hygiene.

### You Are Not Alone

Leading organizations such as Johns Hopkins Hospital, Texas Medical Center, Mayo Clinic, Presence Health, Christiana Care Health System, HCA (Hospital Corporation of America), and many more are leading the way by using reusable incontinence pads to enhance cost- and environmental savings efforts, as well as patient comfort and satisfaction

### **Potential Cost Savings**

Click here to explore your own cost calculator and identify potential cost savings with reusable products.

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