



October 27–28, 2020 • 2:00–3:15 p.m. ET

### 4 Easy Ways To Register:

- Online:** [www.trsa.org/exchange](http://www.trsa.org/exchange)
- Mail:** 1800 Diagonal Rd, Suite 200, Alexandria, VA 22314

- Email:** [registration@trsa.org](mailto:registration@trsa.org)
- Fax:** 703.519.0026

- Questions?** 877.770.9274

### TRSA Operator Member • Registration Deadline October 2

Name \_\_\_\_\_

Company \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Email (required) \_\_\_\_\_

I understand that to receive the incentive I must participate in a minimum of six-15 minute meetings with a supplier partner

#### Incentive Choice (select one):

- \$750 Donation** to the Gary Sinese Foundation in your name, in honor of outgoing TRSA Chairman Jim Buik
- \$500 Discount** off of your company's 2021 TRSA dues
- \$250 Amazon gift card**

#### Check All That Apply:

- EMI Alumni
- CPLM
- Military Veteran
- Attended other TRSA events

#### Your Organization Level (check all that apply):

- Chairman/CEO/Owner/President
- Vice President/COO/CFO
- Director
- Manager
- Manager/Supervisor
- Professional/Staff
- Supervisor
- Staff
- Spouse/Family
- Not Provided

#### Your Job Function (select one):

- Administrative
- Customer Service
- Engineering/Maintenance
- Environmental
- Executive Manager
- Finance
- Health and Safety
- Human Resources
- Info Systems Mngt./IT
- Legal
- Logistics and Transportation/Routes
- Marketing
- Production
- Purchasing
- Sales
- Training
- Not Provided

#### Please answer the following survey (required for participation):

##### 1. How much input do you have on purchasing decisions (check all that apply)?

- Initiators—Suggest purchasing a product or service
- Influencers—Opinions affect the purchasing outcome decision
- Decider—Final decision-maker for all or part of the entire buying decision, whether to buy, what to buy, how to buy and where to buy
- Buyer—Final authority to select supplier and contract for purchase
- End-user—Consumes the purchased products and services
- Gatekeeper—Controls access to influencers, decision-makers and the flow of information

##### 2. What is your timing to gather information about options, review and purchase the following products and services?

	Immediate	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Equipment, i.e., washers, dryers, ironers, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chemicals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Flat/Table linens and towels	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Uniforms/Workwear	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
High-Visibility/FR apparel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lab coats, scrubs and PPE such as isolation/surgical gowns	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Materials handling, i.e., carts, conveyors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mats/Dust control Flat/Table linens	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Water Treatment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consulting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Accessories products/services, i.e., soaps, gloves, masks, hand sanitizer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>