



Strengthening and Promoting the Linen, Uniform  
and Facility Services Industry

# Start Providing Your Team with Industry-wide Connectivity

To initiate your company's new **TRSA** membership, please use this form to provide contacts and demographics for your company and arrange payment of your annual membership fee

## ADVOCACY



## NETWORKING AND INFORMATION- SHARING



## ADVERTISING

### TEXTILE SERVICES

The Magazine for Linen, Uniform and Facility Services Management

TRSA **TEXTILE SERVICES WEEKLY**



# About your **TRSA** membership

## Included at no additional cost with your company's membership:

- Only **TRSA** Supplier Partner Members are listed in the annual **TRSA** Buyers' Guide in *Textile Services* magazine and online 24/7 at [www.TRSA.org](http://www.TRSA.org). Listings are FREE to your company and a variety of advertising options are available
- Priority publication of corporate news, product/service releases and case studies in *Textile Services* magazine and e-news including *Textile Services Weekly*
- Subscriptions for everyone in the company you designate to receive *Textile Services* magazine, *Textile Services Weekly*, other e-newsletters, podcasts
- Industry peer interaction through committee meetings and virtual networking that address your company's interests
- **TRSA** members-only website content including market and scientific research, operations support, human resources guidance, magazine article archive
- Webinars (live and on-demand) on industry best practices
- **TRSA** Years of Service certificates for staff who reach seniority milestones and eligibility for **TRSA** Industry Awards

## Available at prices discounted up to 50%:

- Advertising in **TRSA** print and electronic media vehicles include *Textile Services* magazine and e-news (*Weekly*, market-specialty and *Breaking News* editions), [www.TRSA.org](http://www.TRSA.org), podcasts
- Sponsorships (available to members only) allow your company to become recognized as one of the industry's most engaged suppliers through integrated partnerships providing exposure through professional development events and targeted activities
- Exhibit space at the biennial Clean Show, North America's largest exhibition of commercial laundry equipment and ancillary products and Executive Exchange scheduling of one-on-one meetings virtually and in-person at **TRSA** events
- **TRSA** Conference and Summit participation (members only) to learn from member Operators and Supplier Partners and experts in customer industries
- Online training, videos, manuals, research and other publications to improve procedures, processes and policies
- **TRSA** Institutes (EMI, PMI, MMI) that build management and leadership skills through in-person instruction

**TRSA** is a member-driven organization with each member company receiving equal opportunities to influence and guide the association—  
one member, one vote, one VOICE!

**A. Corporate Information**

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_ ZIP \_\_\_\_\_

TELEPHONE \_\_\_\_\_

FAX \_\_\_\_\_

GENERIC E-MAIL \_\_\_\_\_

WEBSITE URL \_\_\_\_\_

FACEBOOK URL \_\_\_\_\_

TWITTER URL \_\_\_\_\_

LINKEDIN COMPANY PAGE URL \_\_\_\_\_

NUMBER OF EMPLOYEES \_\_\_\_\_ NUMBER OF PLANTS \_\_\_\_\_

## B. Corporate Contacts

One person from each company (usually the top executive) is its **Primary Executive Contact**, responsible for speaking on behalf of the organization in **TRSA** business, such as voting for association officers and directors. **TRSA** will send most correspondence to this contact and periodically consult this individual regarding the company's priorities/projects to ensure **TRSA's** responsiveness to its needs.

PRIMARY EXECUTIVE CONTACT NAME \_\_\_\_\_

TITLE \_\_\_\_\_

E-MAIL \_\_\_\_\_

TELEPHONE \_\_\_\_\_

Please designate the company's **Administrator Contact**, who will be aware of its business transactions with **TRSA**.

ADMINISTRATOR CONTACT NAME \_\_\_\_\_

TITLE \_\_\_\_\_

E-MAIL \_\_\_\_\_

TELEPHONE \_\_\_\_\_

Please designate the company's **Roster Management Contact**, who will ensure **TRSA** has updated records on your company and is aware of its business transactions with **TRSA**.

ROSTER MANAGEMENT CONTACT NAME \_\_\_\_\_

TITLE \_\_\_\_\_

E-MAIL \_\_\_\_\_

TELEPHONE \_\_\_\_\_

Please designate the company's **Accounts Receivable/Payable Contact**, if different from either the Primary or Administrative contact, who should be sent any billing.

ACCOUNTS RECEIVABLE/PAYABLE CONTACT NAME \_\_\_\_\_

TITLE \_\_\_\_\_

E-MAIL \_\_\_\_\_

TELEPHONE \_\_\_\_\_

### C. Join TRSA's Political Action Committee

Complete the following information to enable contributions to **TRSA's** Political Action Committee. **TRSA**PAC is organized within federal election guidelines to further **TRSA's** objectives of protecting and expanding the market for linen, uniform and facility services through fair, balanced regulation and pro-business policy.

For completion by company owner, CEO or other senior executive of your company.

I authorize **TRSA**PAC to solicit voluntary contributions from the executives and other personnel and stockholders of our company for the following years.

PLEASE SIGN: \_\_\_\_\_

- 2022
- 2023
- 2024
- 2025

My company is a:

- SOLE PROPRIETORSHIP
- PARTNERSHIP
- CORPORATION
- OTHER (PLEASE SPECIFY) \_\_\_\_\_

I understand that my company may not approve a solicitation from any other trade association for these years (federal law requires political committees to report the name, company, address, occupation and employer for each individual whose contributions aggregate in excess of \$200 in a calendar year).

NAME \_\_\_\_\_

TITLE \_\_\_\_\_

DATE \_\_\_\_\_

## D. Identify Industries You Serve

**TRSA** delivers targeted information to your desktop based on your markets and products, promoting your company to your customers and prospects in these markets.

Please select the markets most significant to your company based on the amount of revenue your company generates in each.

- DUST CONTROL.** Select if your company's revenue from dust control products (mats, mops, towels, etc.) is greater than revenue from all other products (including linen and uniforms) provided to the linen, uniform and facility services industry.
- FOOD AND BEVERAGE (F&B)/LINEN.** Business locations where F&B is consumed, mostly restaurants and other foodservice outlets; organizations that serve F&B remotely, such as caterers and contract foodservice. Customers typically require table linen and garments but your company may provide only other products.
- HEALTHCARE.** Hospitals, other acute care, long-term care facilities where patients stay overnight. Customers typically require bed linen and garments but your company may provide only other products.
- HOSPITALITY.** Hotels, other lodging where guests stay overnight. Customers typically require bed linen but your company may provide only other products.
- OUTPATIENT MEDICAL.** Surgery centers, urgent care, labs, medical offices, other ambulatory care facilities where patients receive same-day services. Customers typically require bed linen and garments but your company may provide only other products.
- INDUSTRIAL/UNIFORM.** All other types of businesses besides F&B, Healthcare, Hospitality and Outpatient Medical, such as other service and retail industries, manufacturing, government. Customers typically require uniforms and dust control but your company may provide only other products.

## E. Identify Company Products/Services

Company contact information will appear in the annual printed Buyers Guide in *Textile Services* magazine.

MAIN CATEGORIES	SUB CATEGORIES
<input type="checkbox"/> APRONS/BIB APRONS	
<input type="checkbox"/> ARCHITECTS, ENGINEERS AND GENERAL CONTRACTORS	
<input type="checkbox"/> AUTOMATED I.D. SYSTEMS	
<input type="checkbox"/> BAGS	
<input type="checkbox"/> BAR MOPS	
<input type="checkbox"/> BATH RUGS	
<input type="checkbox"/> BATHROOM/RESTROOM PRODUCTS	
<input type="checkbox"/> CABINETS	
<input type="checkbox"/> CARTS	BASKETLINERS, COVERS
<input type="checkbox"/> CARTS	CART HANDLING EQUIPMENT
<input type="checkbox"/> CARTS	CARTS AND HAND TRUCKS
<input type="checkbox"/> CARTS	CART WASHERS
<input type="checkbox"/> CATALOGS, CUSTOMIZED	
<input type="checkbox"/> CHEMICALS	BACTERIOSTATS, GERMICIDES AND MILDEWICIDES
<input type="checkbox"/> CHEMICALS	COMPOUNDS
<input type="checkbox"/> CHEMICALS	OZONE SYSTEMS
<input type="checkbox"/> CHEMICALS	SPECIALTY SOAPS
<input type="checkbox"/> CHEMICALS	WASHING
<input type="checkbox"/> CHEMICALS	WATER TREATMENT
<input type="checkbox"/> COILS, STEAM AND WATER	
<input type="checkbox"/> COMPRESSED AIR EQUIPMENT	
<input type="checkbox"/> CONSULTANTS	ACQUISITIONS
<input type="checkbox"/> CONSULTANTS	BUILDING DESIGN AND CONSTRUCTION
<input type="checkbox"/> CONSULTANTS	COMPUTER SYSTEMS
<input type="checkbox"/> CONSULTANTS	ENERGY AND SUPPLIERS
<input type="checkbox"/> CONSULTANTS	EQUIPMENT SELECTION
<input type="checkbox"/> CONSULTANTS	FINANCE AND MANAGEMENT
<input type="checkbox"/> CONSULTANTS	HUMAN RESOURCES
<input type="checkbox"/> CONSULTANTS	OPERATIONS
<input type="checkbox"/> CONSULTANTS	SALES AND MARKETING
<input type="checkbox"/> CONSULTANTS	TEXTILES, LINENS AND LINEN CONSERVATION
<input type="checkbox"/> CONTINUOUS TOWEL PROCESSORS	
<input type="checkbox"/> CONTROLS, MACHINERY	
<input type="checkbox"/> CONVEYORS	
<input type="checkbox"/> DATA PROCESSING	
<input type="checkbox"/> DIAPERS	
<input type="checkbox"/> DISPENSERS	
<input type="checkbox"/> DRUM RECYCLING	
<input type="checkbox"/> DRYERS	
<input type="checkbox"/> DUST CLOTHS	
<input type="checkbox"/> DYEING	
<input type="checkbox"/> EMBLEMS AND LABEL AND EMBLEM MACHINERY	
<input type="checkbox"/> EMBROIDERY	
<input type="checkbox"/> EQUIPMENT INSTALLATIONS	
<input type="checkbox"/> EQUIPMENT PARTS, REPLACEMENT	
<input type="checkbox"/> FABRICS	

MAIN CATEGORIES	SUB CATEGORIES
<input type="checkbox"/>	FINISHING TUNNEL LOADING SYSTEMS
<input type="checkbox"/>	FOLDERS AND STACKERS
<input type="checkbox"/>	FOOTWEAR
<input type="checkbox"/>	GARMENT FINISHERS
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>100% POLYESTER</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>CAREER AND CASUAL APPAREL</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>CHEF APPAREL</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>CLEANROOM</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>COVERALLS</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>HEALTHCARE</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>HOSPITALITY</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>INDUSTRIAL</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>LINEN SUPPLY</i>
<input type="checkbox"/>	GARMENTS, UNIFORMS <i>SPECIALTY</i>
<input type="checkbox"/>	HANGERS
<input type="checkbox"/>	HEALTHCARE LINEN <i>GENERAL</i>
<input type="checkbox"/>	HEALTHCARE LINEN <i>INCONTINENCE PRODUCTS</i>
<input type="checkbox"/>	HEAT RECLAIMERS
<input type="checkbox"/>	INVENTORY CONTROL SYSTEMS
<input type="checkbox"/>	INVOICING SYSTEMS
<input type="checkbox"/>	IRONER SUPPLIES
<input type="checkbox"/>	IRONERS
<input type="checkbox"/>	LABELING AND LAMINATING MATERIALS
<input type="checkbox"/>	LAUNDRY BAGS AND STANDS
<input type="checkbox"/>	LAUNDRY MACHINERY
<input type="checkbox"/>	LINENS <i>BED LINEN AND PILLOWS</i>
<input type="checkbox"/>	LINENS <i>TABLE LINEN</i>
<input type="checkbox"/>	LINT COLLECTORS
<input type="checkbox"/>	MAT PROCESSING MACHINES
<input type="checkbox"/>	MATERIAL HANDLING SYSTEMS
<input type="checkbox"/>	MATS
<input type="checkbox"/>	MATTRESSES, SPECIALTY
<input type="checkbox"/>	MICROFIBER PRODUCTS
<input type="checkbox"/>	MOPS <i>DUST</i>
<input type="checkbox"/>	MOPS <i>HANDLES, FRAMES AND TOOLS</i>
<input type="checkbox"/>	MOPS <i>MICROFIBER</i>
<input type="checkbox"/>	MOPS <i>MOP PROCESSING SYSTEMS</i>
<input type="checkbox"/>	MOPS <i>WET</i>
<input type="checkbox"/>	ORDER PICKING SYSTEMS
<input type="checkbox"/>	PACKAGING EQUIPMENT AND MATERIALS
<input type="checkbox"/>	PADS AND UNDERPADDING <i>GENERAL</i>
<input type="checkbox"/>	PADS AND UNDERPADDING <i>PADS, PADDING AND COVER CLOTH (FOR IRONERS AND PRESSES)</i>
<input type="checkbox"/>	PLACEMATS
<input type="checkbox"/>	PLANT CONSTRUCTION, DESIGN AND LAYOUT
<input type="checkbox"/>	POLLUTION CONTROL EQUIPMENT
<input type="checkbox"/>	PRE-OWNED/REBUILT EQUIPMENT
<input type="checkbox"/>	PRESSES
<input type="checkbox"/>	PUMPS
<input type="checkbox"/>	RACKS <i>FLOW RACKS</i>
<input type="checkbox"/>	RACKS <i>GARMENT RACKS</i>



MAIN CATEGORIES	SUB CATEGORIES
<input type="checkbox"/> RACKS	<i>TABLES, RACKS AND BINS</i>
<input type="checkbox"/> RAIL SYSTEMS	
<input type="checkbox"/> ROUTING SYSTEMS	
<input type="checkbox"/> SCREENS, WASTEWATER	
<input type="checkbox"/> SHOP TOWELS/WIPERS	<i>SHOP TOWELS, PRINTER TOWELS, INDUSTRIAL TOWELS</i>
<input type="checkbox"/> SHOP TOWELS/WIPERS	<i>WIPERS</i>
<input type="checkbox"/> SINGLE-SERVICE CLOTH TOWEL RUBBER TIES/ RUBBER TIES, THREADMARKERS	
<input type="checkbox"/> SORTING	<i>GARMENT SORTING EQUIPMENT</i>
<input type="checkbox"/> SORTING	<i>SOIL SORTING AND COUNTING EQUIPMENT</i>
<input type="checkbox"/> SPREADERS AND FEEDING AIDS	
<input type="checkbox"/> STOCKROOM SYSTEMS, GARMENTS	
<input type="checkbox"/> TANKS	
<input type="checkbox"/> THERMAL FLUID HEATING EQUIPMENT	
<input type="checkbox"/> TOWELS	<i>MICROFIBER</i>
<input type="checkbox"/> TOWELS	<i>NONTERRY - DISH</i>
<input type="checkbox"/> TOWELS	<i>OPERATING ROOM</i>
<input type="checkbox"/> TOWELS	<i>SINGLE-SERVICE CLOTH</i>
<input type="checkbox"/> TOWELS	<i>TERRY - HOSPITALITY</i>
<input type="checkbox"/> TRAINING AND TESTING SERVICES	
<input type="checkbox"/> VEHICLES	<i>VEHICLE MANUFACTURING</i>
<input type="checkbox"/> WASHERS & EXTRACTORS	<i>EXTRACTORS</i>
<input type="checkbox"/> WASHERS & EXTRACTORS	<i>TUNNEL WASHERS</i>
<input type="checkbox"/> WASHERS & EXTRACTORS	<i>WASHER/EXTRACTORS</i>
<input type="checkbox"/> WASTEWATER TREATMENT EQUIPMENT	
<input type="checkbox"/> WATER HEATING EQUIPMENT	
<input type="checkbox"/> WATER REUSE/RECYCLING SYSTEMS	
<input type="checkbox"/> WATER SOFTENING AND CONDITIONING EQUIPMENT	

## F. Dues

Choose Company Category that contains your company's sales to linen, uniform and facility services operators. All information provided to **TRSA** is strictly confidential.

REVENUE CATEGORY	REVENUE RANGE	DUES	LDF CONTRIBUTION*	TOTAL
1	\$0 to \$1,500,000	\$3,670	-	\$3,670
2	\$1,500,001 to \$3,000,000	\$4,250	-	\$4,250
3	\$3,000,001 to \$4,500,000	\$4,950	-	\$4,950
4	\$4,500,001 to \$9,000,000	\$6,825	-	\$6,825
5	\$9,000,001 to \$18,000,000	\$9,270	-	\$9,270
6	\$18,000,001 to \$30,000,000	\$12,285	\$1,500	\$13,785
7	\$30,000,001 to \$60,000,000	\$15,520	\$1,500	\$17,020
8	\$60,000,001 to \$120,000,000	\$20,465	\$3,000	\$23,465
9	\$120,000,001 and above	\$25,570	\$3,000	\$28,570

**\*Legislative Defense Fund:** All contributions to the TRSALDF are used exclusively for government affairs activities in support of our membership. Contributions from corporate funds may be tax deductible as a business expense.

YOUR COMPANY CATEGORY \_\_\_\_\_

ANNUAL REVENUE \_\_\_\_\_

TOTAL DUES (DUES+LDF) \_\_\_\_\_

## G. Payment Options

- PLEASE INVOICE  
 CHECK ENCLOSED OR EN ROUTE  
 WIRE OR ACH (BANK INFORMATION TO BE SENT TO YOU)  
 CREDIT CARD  
CARD TYPE:  VISA  MASTERCARD  AMEX

NAME ON CARD \_\_\_\_\_

CARD NUMBER \_\_\_\_\_

EXPIRATION DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_

SIGNATURE \_\_\_\_\_

YOUR NAME \_\_\_\_\_

DATE \_\_\_\_\_

Please send application to [membership@trsa.org](mailto:membership@trsa.org)  
or mail to TRSA, 1800 Diagonal Road, Suite 200, Alexandria, VA 22314



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